

**For over 25 years, Alliance Consulting has been supporting the men and women who drive the nutrition, nutraceutical, and beauty industries forward.**

**As a pioneering consulting firm present across the entire value chain, we advise executives and senior experts by placing people and industry expertise at the heart of every assignment.**

**The client we are currently supporting is an international group supplying natural plant-based ingredients and botanical extracts, a global leader in its markets.**

**A trusted partner from one end of the value chain to the other, strong capital stability and a successful presence on every continent are the key drivers behind this success story.**

**To support the rapid, vitamin-packed growth of the food supplement business, the Group is looking to strengthen its sales team across part of France, Spain, and Italy.**

## **Area Sales Manager Health Nutrition**

Are you highly knowledgeable about the global challenges of the health nutrition market, and more specifically the nutraceutical sector? Are you motivated by working in a highly challenging environment and finally earning remuneration aligned with your performance?

If so, we currently hold an outstanding opportunity within the Premium Ingredients Business Unit, combining account management, business development, and commercial leadership with key accounts and distributors in Spain and Italy, as well as a limited number in France.

With a background in business or a scientific degree in agri-food, you bring 5 to 10 years of export experience in the highly stimulating nutraceutical ingredients sector.

In addition to Spanish and/or Italian, you communicate effectively in French and English with the Group's internal teams.

Highly motivated and well organized in managing your field-based activity—where business truly happens—you have a strong understanding of the Nutra market's characteristics and challenges, along with clear career development potential, supported by a proactive, driven, and determined mindset.

Interested in this exciting opportunity, based in North-West France or home office in Italy or Spain?

We look forward to receiving your application (CV + salary expectations), which will be treated confidentially, ref. ASI407/W – Alliance Consulting – [contact@alliance-consulting.ch](mailto:contact@alliance-consulting.ch)