

For more than 25 years, Alliance Consulting has been supporting the individuals who drive progress in the nutrition, nutraceutical and beauty industries.

As a pioneering firm operating across the entire value chain, we advise executives and expert professionals, placing people and industry expertise at the heart of every assignment entrusted to us.

We currently hold an exclusive mandate to identify an:

Investor CEO (M/F) – Ingredients & Flavours

As part of a business succession project, we are seeking an investor-operator eager to pursue an entrepreneurial career in the cosmetics, fragrance and food industries.

The target company is an established French business specializing in:

- the distribution of aromatic raw materials and natural active ingredients
- tailor-made technical support for clients' product development projects

The company benefits from a well-recognized brand, a broad product portfolio, a loyal international client base, and strong partnerships with its suppliers.

Candidate profile

- Engineering background (chemistry, formulation, process engineering or equivalent), enabling a solid understanding of ingredient technologies and R&D challenges
- Awareness of regulatory and quality environments
- Strong interest in business development and network building
- Ability to maintain and further develop long-term relationships with established clients and partners
- Entrepreneurial mindset and strategic vision

Conditions

- Location: France
- Acquisition project involving an investment of approximately €300K
- Support during the transition phase is planned

This opportunity is designed for a profile seeking to combine technical expertise, strategic development and capital commitment within a company that is well established in its ecosystem.

Confidentiality assured.

If you are interested, please send your **application file (CV + potential investment capacity)**, which will be treated in the **strictest confidence**, quoting reference **SEN409 – Cabinet Alliance Consulting** contact@alliance-consulting.ch