

For more than 25 years, Alliance Consulting has been advising those who drive progress in the nutrition, nutraceutical, and beauty industries. As a pioneering firm present across the entire value chain, we support executives and expert professionals by placing people and industry expertise at the heart of every assignment we undertake.

The client we support is a fast-growing DNVB, founded over 30 years ago, which manufactures and markets its own range of dietary supplements for athletes—recognized for the excellence and transparency of its formulations. The first in its field to obtain the status of a “mission-driven company,” it promotes a vision that combines performance, responsibility, and innovation within an ambitious multi-brand group.

To support its growth, the company is looking to strengthen its teams by creating the position of

Purchasing & Supply Manager

Reporting to the Chief of Supply Chain & Manufacturing Officer, you ensure operational excellence across upstream flows while actively contributing to the structuring and maturity of the organization. You play a strategic role at the heart of industrial performance as a key driver of gross margin. In an agile, fast-growing environment, this critical position oversees all direct purchasing and procurement activities, working closely with the R&D, Quality, and Manufacturing teams.

Leading a team of two buyer-planners, you will regularly travel to the production site located in Europe.

Your main responsibilities:

- Define and implement a purchasing strategy aligned with industrial, financial, quality, and supply chain objectives
- Anticipate and analyze requirements based on the master production plan and sales forecasts
- Oversee procurement (raw materials, packaging, subcontracting) with a strong focus on availability, reliability, and traceability
- Sustainably optimize costs, inventory levels, and flows
- Structure, develop, and manage a high-performing supplier panel: sourcing, qualification, negotiation, and contracting (brand protection)
- Monitor and manage supplier performance (costs, quality, lead times, service levels)
- Handle non-conformities and disputes in close collaboration with Quality and Manufacturing teams
- Actively contribute to continuous improvement initiatives and the digitalization of tools
- Work cross-functionally with R&D (NPD), Finance, and Marketing to ensure effective project execution

Your profile:

With a higher education background in Purchasing/Supply Chain, you have at least 7 to 10 years of proven experience in similar roles, necessarily within an industrial environment (food industry, dietary supplements, or cosmetics).

Managerial experience, even with a small team, is a strong asset. You bring both strategic vision and strong operational capabilities.

Expected skills include:

- Expertise in managing supply chain flows and procurement
- Strong command of complex negotiations and contract management
- Solid performance-driven mindset and KPI management
- Proficiency in ERP tools (ideally Business Central), Excel, and Power BI
- Professional working proficiency in English

Beyond technical skills, this role is suited to a professional recognized for their rigor, sense of responsibility, ability to propose solutions and processes, and capacity to thrive in demanding and fast-paced environments. A strong internal customer focus, collaborative mindset, and agility will be key to success.

Why join this opportunity?

- Join a fast-growing organization with stimulating challenges and real career development prospects
- Play an active role in a structuring transformation within a modern, ambitious, excellence-driven industrial environment
- See the tangible impact of your work within a human-sized organization

We thank you for submitting your application (CV + salary expectations), which will be treated with the strictest confidentiality.

Location : Central Paris

Reference : RSP411/W

Contact : contact@alliance-consulting.ch